

## Fubon Mortgage Loan Referral Plan – Reply Form

Reply Channels
Please complete the following reply form and : 1. fax to 2524-1264 or 2. mail to 8/F Fubon Bank Building, 38 Des Voeux Road, Central, Hong Kong

All of the information required in the form is mandatory.

Referrer Information	
English Name : (in BLOCK LETTERS)	Chinese Name :
Daytime Contact Phone No. :	Fubon Bank Account No. :

Referee Information		
Name in English	Name in Chinese	Daytime Contact No.

<u>Referrer's Declaration</u>	
I declare that:	
1. I am an existing customer of Fubon Bank (Hong Kong) Limited (the "Bank"). 2. I confirm that I have notified the Referee in writing that: a) I will provide the Referee's name and daytime contact phone no. to the Bank for the purpose of enabling the Bank to introduce the Bank's mortgage products and handle the application procedures of the mortgage loan and the related matters to the Referee; b) I understand that I should not provide the Referee's personal data to the Bank unless I have received the Referee's written consent; and c) The provision of the Referee's information to the Bank is for my gain of cash incentive from the Bank. The Bank will reward a cash incentive equivalent to 0.18% (maximum HK\$8,000) of the Referee's mortgage loan drawdown amount to me within 2 months from the Referee's mortgage loan drawdown date. 3. In the meantime, I confirm that I have obtained written consent from the Referee on my provision of the Referee's name and daytime contact phone no. to the Bank for the purpose of enabling the Bank to introduce the Bank's mortgage products and handle the application procedures of mortgage loan and the related matters to the Referee. 4. I have also provided the means/ channels to the Referee through which the Referee may communicate his/ her written consent at no charge to my intended provision of his/ her personal data to the Bank. 5. I am not the Bank's staff.	
<b>X</b> _____ Referrer's Signature (Signature should be the same as if the Bank's record.)	_____ Date

Terms and Conditions : 1.The minimum amount of referred Mortgage Loan of the Fubon Mortgage Loan Referral Plan (the "Plan") is HK\$1,000,000; and only referral by individual is eligible to the Plan. 2. Referrer must be existing customer ("Customer") of Fubon Bank (Hong Kong) Limited (the "Bank") and cannot refer himself / herself for applying Fubon Mortgage Loan. 3. The cash incentive for every successful referral will be capped at HK\$8,000 for each mortgage loan. The Customer can refer more than 1 referee and there is no cap for the total eligible cash incentive. In case of disputes, the Bank reserves the final decision to determine the entitled amount of the cash incentive. 4. Eligible cash incentive will be credited to the Customer's savings/current account or credit card account of the Bank within 2 months from the referee's loan drawdown date and the Bank will inform the Customer directly. If the Customer does not have any savings/current account currently, then the Customer needs to open a corresponding account at the Bank for cash incentive entitlement. 5. To entitle for the cash incentive, referee must apply the Fubon Mortgage Loan through the Plan directly but not other mortgage referral parties, including agents and mortgage brokers. 6. The Bank's staff cannot participate in the Plan. 7. The Plan is subject to relevant terms & conditions. Please contact our Bank's staff for details. 8. The Plan cannot be used in conjunction with other promotion offers. 9. The Bank reserves the right to suspend, vary or cancel the Plan and amend the relevant terms and conditions at any time without prior notice. In case of disputes, the decision of the Bank shall be final and conclusive.

For Bank Use Only

Branch: \_\_\_\_\_ Handling Staff: \_\_\_\_\_ Loan No: \_\_\_\_\_  
 Loan Amount: \_\_\_\_\_ Loan Drawdown Date: \_\_\_\_\_ Incentive Amount: \_\_\_\_\_